



# Solar

TotalEnergies is a majority shareholder in SunPower®, a leading global solar provider.

- Installing solar panels can be an effective way for businesses to reduce carbon emissions, limit exposure to site volatility, and increase site resilience
- Over 30 million panels installed through SunPower and its network of installers equivalent to removing 11 million cars from the road



- Most advanced solar panels in the industry and have been tested in gale force winds and sub-zero conditions in Scotland, 35 degree heat in London and sea spray in Cornwall
- Can offer any size of scheme from small commercial installs through to large behind the meter schemes, with an end-to-end solution

# **Roof mounted**

The most common choice for businesses as they are cheaper to install, as a structure or foundations are not required to mount them, and they generally utilise unused space.

# **Ground mounted**

A viable option for businesses with the on-site space. Easier to maintain, they actually generate slightly more electricity as air circulating keeps them cool and increases efficiency.

### **Car ports**

Popular for high profile projects that want to engage employees and wider stakeholders. Can integrate with EV charging.

# **Funding options:**

### **CAPEX Funding**

- Your business pays for its own solar and owns the entire system
- Self-uses generated solar energy, reducing energy spend
- Owning the PV system is the way to save the most money off energy bills
- It can also safeguard a business for the long term from rises in electricity prices

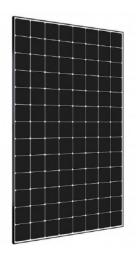
# **Power Purchase Agreement (PPA)**

- No upfront cost with installation at no expense to you the customer
- Solar energy is purchased from the installer at a reduced rate
- Can reduce your energy spend and safeguard a business from long term rises in electricity prices
- Exemption from business rates for solar





## **Product information**



#### SunPower® Maxeon® Solar Panels

- The leading high performance solar panel with the highest efficiency of any panel on the market, thanks to patented backcontact cell design which maximises usable collection area
- 35% higher efficiency to conventional mono PERC panels over the first 25 years
- Superior warranty 25 year warranty including manufacturing defects and performance guarantee (industry standard is a 10 year warranty including manufacturing defects)



#### SunPower® Performance Solar Panels

- Combine conventional cells with SunPower's materials and manufacturing expertise to deliver a market leading product for performance, reliability and aesthetics
- Competitive prices compared to equivalent conventional mono PERC panels
- Panels can deliver as much as 8% more energy in the same space over the first 25 years when compared to conventional mono PERC panels
- Superior warranty 25 year warranty including manufacturing defects and performance

#### SunPower® Panel Range

Product	Output per panel	Size	W/m²
Maxeon® 3	370W-400W	690mm x 1046mm	209W-226W
Maxeon® 2	340W-360W	1690mm x 1046mm	192W-204W
Performance Residential	310W-335W	1690mm x 998mm	184W-199W
Performance Commercial	355W-405W	2067mm x 998mm	172W-196W
For Comparison: 'Standard Polycrystalline'	275W	1650mm x 992mm	168W

#### **Industry-Leading Warranty**

Product	SunPower* Maxeon*	SunPower* performance	Standard solar panel
Panel (defects)	25 Years	25 Years	10 Years
Ouput			
Year 0	98%	97%	97%
Annual decline	0.25%	0.6%	0.7%
Year 25	92%	82.6%	80.2%
Service			
Shipping - old panel	Yes	Yes	Possible
Shipping - new panel	Yes	Yes	Possible
Installation - new panel	Yes	Yes	No